

Versa Sovereign SASE for Service Providers

Comprehense, customized SASE for service providers

Secure Access Service Edge (SASE) solutions have revolutionized the way organizations approach networking and security, offering scalability, improved network performance, and enhanced security. However, traditional SASE models are often unable to address specific needs for service providers operating in highly regulated industries or managing unique infrastructure requirements.

Traditional SASE solutions are typically provided "as a service," where services are available on a shared architecture that is hosted on the vendor's infrastructure. Because of this, traditional SASE solutions may lack the flexibility needed to meet certain data residency requirements. Organizations who must comply with data residency mandates may not be able to take advantage of a vendor's SASE solution if part of its architecture is outside approved data residency locations.

Versa Sovereign SASE enables service providers to deploy the VersaONE Universal SASE Platform on their own infrastructure and networks, unlocking customizable security and networking services for their customers while meeting regulations for data residency.

VersaONE Universal SASE Platform Deployment Models

SASE-as-a-Service

VersaONE delivered as a shared SaaS offering

Private SASE

Versa provides dedicated gateways for the customer

Sovereign SASE

Versa software and gateways are fully deployed on the customer's infrastructure

Benefits of Sovereign SASE

Versa Sovereign SASE delivers the VersaONE platform capabilities in a manner allowing service providers full data and operational control. Versa's solution also delivers significant advantages for service providers looking to differentiate and scale their offerings including:

Create new, profitable inline security services

Versa Sovereign SASE empowers service providers to deliver profitable, customizable security and networking services from their own infrastructure. Maintain value and customer relationships while meeting regulations for data residency and access, security, and privacy. The solution is also available via wireless and wireline access services.

Deliver brand and service differentiation

Instead of reselling others' cloud services, build your own. Versa Sovereign SASE is fully white-labeled, allowed service providers to create their own customized solutions. Integrate with preferred threat intelligence sources and "bring your own" identity management platforms. Create tailored offerings that drive customer retention, differentiation, and profitability.

Meet sovereignty requirements

In addition to service provider-hosted locations of SASE gateways, features like configurable geofencing and language localization allow service providers to natively meet sovereignty and compliance requirements. High-compute security functions, such as Advanced Threat Protection, multi-stage malware detection, DLP, ZTNA, and sovereign AI, are also available on-premises and for air-gapped networks.

Why Versa Sovereign SASE

In addition to the benefits above, Versa provides comprehensive networking and security in a single software stack for all deployments, including on-premises networks. With Versa Sovereign SASE, service providers get all the benefits of the VersaONE Universal SASE Platform along with complete control in design, implementation, and operations. Leverage existing infrastructure and network assets to implement ZTNA with consistent policy enforcement across LAN, WAN, and cloud edges. Use SD-WAN to enhance resilience, application performance, and user experience. Versa lets service providers design their SASE fabric to meet the scale, performance, and reliability demands of their business needs.

Ready to transform your service offerings with Versa Sovereign SASE? Contact us today to learn how Versa can help deliver secure, customizable networking and security solutions that empower your business and customers.

VERSA SOVEREIGN SASE KEY BENEFITS

- Create new profitable services
- Deliver brand and service differentiation
- Meet data residency and compliance requirements
- Customize your SASE solution
- Get comprehensive networking and security

About Versa

Versa, a global leader in SASE, enables organizations to create self-protecting networks that radically simplify and automate their network and security infrastructure. Powered by AI, the VersaONE Universal SASE Platform delivers converged SSE, SD-WAN, and SD-LAN solutions that protect data and defend against cyberthreats while delivering a superior digital experience. Thousands of customers globally, with hundreds of thousands of sites and millions of users, trust Versa with their mission critical networks and security. Versa is privately held and funded by investors such as Sequoia Capital, Mayfield, and BlackRock. For more information, visit https://www.versa-networks.com and follow Versa on LinkedIn and X (Twitter) @versanetworks.

